



FIDUCIARY SERVICES INTERNATIONAL



Building Africa's Future

Why Standard Bank?

A Powerful Combination

- Jersey
 - Mauritius
-

International Holding Structures and Strategies

Case Studies: Our Services in Action

Investing in Zambia

Expanding Across Africa

Protecting the Environment

Contact Us

Corporate Services



/ Partnering with businesses and investors to drive economic growth throughout Africa



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BUILDING AFRICA'S FUTURE

With some of the world's fastest-growing economies today, Africa also has strong long-term growth prospects. Yet this diverse continent presents a variety of complex issues for businesses and investors ranging from challenging regulatory, legal and tax systems to continuously changing political and social environments.

Standard Bank's corporate and fiduciary services are designed to navigate these challenges. Using international holding structures and strategies administered by our experts, you can take advantage of the fantastic investment opportunities across the continent, confident in the knowledge you are partnering with an institution dedicated to driving Africa's growth.

Working together, we help you find the most effective ways to invest, pool, manage and transfer the capital destined to build the Africa of tomorrow.



WHY STANDARD BANK?

Standard Bank has a long-held reputation as a leading provider of international corporate and fiduciary services for businesses and investors working within and connected to Africa.



STABILITY

Standard Bank has been present in Africa for more than 150 years and offers the reassurance of 54,000 people and an extensive network of offices across the continent.



STRENGTH

As Africa's largest bank by assets, we support businesses and entrepreneurs throughout the continent's varied, dynamic and rapidly expanding economies.



FLEXIBILITY

Through an integrated approach, we combine the best of Jersey and Mauritius – two of the world's leading international financial centres.



CONFIDENCE

We maintain the highest standards of governance, and operate within internationally accepted legal, tax, anti-money laundering and compliance guidelines.



EXPERTISE

As a large global financial services institution, we provide access to a broad range of banking and investment products for both businesses and individuals.



CONNECTED

We combine our banking and fiduciary capabilities to offer a streamlined and transparent approach to using international holding structures and strategies.



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A POWERFUL COMBINATION

Standard Bank has been providing corporate and fiduciary services for the past 130 years. Through our teams in Mauritius and Jersey, we offer a powerful combination of two leading international financial centres that bring together the best of both jurisdictions.

While Mauritius offers a local entry point to the African continent, Jersey provides world-class procedures, systems and technical capabilities as well as access to Europe's financial markets. Our highly skilled professionals deliver this expertise through a streamlined and integrated approach.



MAURITIUS

Over the past 25 years, the Mauritian Corporate Fiduciary services industry has positioned itself as the preferred platform for international investment into India. More recently Mauritius has become an increasingly attractive choice for investment into and across Africa.

The rapid development of Mauritius as a leading International Finance Centre is due to its modern legal and regulatory

framework, stable democracy and excellent human capital. Located in the Indian Ocean the island has close economic ties with the rest of the continent through membership of the Southern African Development Community (SADC) and Common Market for Eastern and Southern Africa (COMESA). This, together with extensive double taxation agreements and bilateral investment treaties across Africa has made Mauritius a popular choice.

JERSEY

Reliability, political and economic stability, and a sophisticated and comprehensive infrastructure of laws have kept Jersey at the forefront of global finance for more than 50 years. Over this time, the island has developed an extensive breadth and depth to its range of products and services.

Today the island remains one of the best-regulated international finance centres. This position has been acknowledged by independent assessments from some of the world's leading bodies, including the Organisation for Economic Co-operation and Development (OECD), the World Bank and International Monetary Fund (IMF).

IMPORTANT INFORMATION

This note has been provided for general information purposes and any references to tax in this document are based on our own general understanding and cannot be relied upon or construed as formal advice. Levels of, bases for, and reliefs, from taxation can change and depend on the circumstances of the taxpayer. We and our staff are not tax advisers and we always strongly recommend that clients engage their own legal, tax or accountancy adviser to ascertain whether any structuring proposal is appropriate to their personal circumstances.

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Telephone calls may be recorded.

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INTERNATIONAL HOLDING STRUCTURES AND STRATEGIES

Standard Bank's corporate and fiduciary services bring together a comprehensive range of products. We have the experience and expertise required to create effective holding structures and strategies, which we then manage efficiently and support with accounting, monitoring and reporting services.

Whether acquiring another business, financing a new asset or looking for an efficient way to hold or transfer capital, we provide tailored support. We also work closely with other professional advisers, reducing the risks for all parties involved and helping everyone meet their financial and regulatory obligations.

By entrusting the administration and management of specific financial resources to Standard Bank, you can focus on your core business activities, while drawing on the expertise of an institution with specialist skills and resources.





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CASE STUDIES: OUR SERVICES IN ACTION

Our corporate and fiduciary services appeal to all types of businesses and investors looking to solve a range of financial challenges connected to Africa. They come to us for a combination of our expertise and detailed service, which enables us to meet their needs with precision.

INVESTING IN ZAMBIA

An international hospitality group identified an investment opportunity that involved acquiring a controlling stake in a Zambian company. The London-based law firm advising on the structuring recommended Standard Bank's fiduciary services.

The group established a Global Business Category 1 (GBC1) holding company in Mauritius, which has a double-taxation agreement with Zambia. As a result, this structure allowed the group to invest in the profitable Zambian business and mitigate some of the country risk involved in the transaction.

EXPANDING ACROSS AFRICA

An African logistics company decided to expand into Botswana, Zimbabwe, Mozambique and Zambia by setting up operations in each country. Subject to professional advice, we suggested the firm channel its investment through a Global Business Category 1 (GBC1) holding company in Mauritius, which has double-taxation agreements with each of the countries as well as Investment Promotion and Protection Agreements (IPPA) with Mozambique

and Zambia. We also acted as trustee on a Mauritius discretionary trust, which we set up as part of the structure.

PROTECTING THE ENVIRONMENT

To comply with environmental protection regulations, an international mining company has to set aside funds to meet the costs of returning land to its natural state at the end of a mine's life as well as provide for the long-term future of the local population.

We established a non-charitable purpose trust with Standard Bank acting as an independent trustee. The Trust is funded by regular contributions from the mining company based on the estimated rehabilitation and restoration costs. The fund accumulates in a tax-efficient offshore global low risk bond portfolio.

Importantly, the trust's assets are legally separate from the mining company and are not available to meet the claims of creditors in any winding up action. They are irrevocably dedicated to funding the mine closure costs and cannot be used for any other purpose.





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MAURITIUS - Kazmee Hussenbocus
+230 4026045 | Kazmee.Hussenbocus@standardbank.com

LONDON - Jonathan Sprigg
+44 20 3167 5594 | Jonathan.Sprigg@standardsbg.com

JERSEY - Gerry Gowans
+44 1534 881435 | Gerry.Gowans@standardbank.com

SOUTH AFRICA - Stefan Viljoen
+27 11 344 5690 | Stefan.Viljoen@standardbank.co.za

Everyone working at Standard Bank is dedicated to meeting your needs with skill and attention to detail. If you would like to find out how our experienced teams can help you use international holding structures and strategies to take advantage of business and investment opportunities throughout Africa, please contact us.



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